

# KCA News

KANSAS CATTLEMEN'S ASSOCIATION

Convention

## 18th Annual Convention and Trade Show October 28th & 29th

The 18th Annual Kansas Cattlemen's Association Convention and Trade Show will take place on October 28th and 29th, 2016 at the Meridian Center in Newton, Kansas. KCA is putting together an event where today's ranch and agriculture communities can come together with the state's agribusiness leaders for educational seminars, industry updates, and policy meetings. This conference is designed to bring together independent cattlemen, stockmen, consultants, suppliers, and other individuals interested in exchanging ideas, networking, learning, and collaborating to gain insight about key issues impacting Kansas cattlemen and the cattle industry as a whole.

The convention will kick off at noon, Friday, October 28th with attendee registration followed by presentations and the annual membership meeting. Courtney Kalous, Director of Planning and Evaluation for the Cattlemen's Beef Board will provide a Beef Checkoff update followed by Dr. Dan Thomson discussing Fat Cattle Livestock Transportation.

The KCA Annual Membership Meeting will take place at 3:00pm that Friday. Members will review and set policy for the 2017 calendar year during the meeting. In addition, the membership will nominate members for the Board of Directors. Two seats on the board will be available due to the expiring terms of President, John Ney, and director Bill Ireland. KCA will provide a presentation on the Kansas Cattlemen's Beef Cooperative program. The cooperative is a new program being setup to help independent producers market cattle, while capturing an additional share of the retail profit. Friday will wrap up with a Cattlemen's BBQ and social.

Saturday, October 29th, 2016 is set to be a day full of expert presentations. The lineup includes: Dr. Roger Marshall, Kansas 1st Congressional District Candidate; Dr. Jessica Laurin, Veterinary Feed Directive; Bob Baker, Economic Update; Dr. Bill Brown, Animal Health Commissioner – FMD & Emergency Response; Schwieterman, Inc. Market Update; Dr. Tom Noffsinger, Low Stress Cattle Handling; Animal Health Seminar; David Pfrang and Jim Dobbins with a Beef Checkoff Redirection presentation. The day will wrap up with the KCA Annual Banquet.

"There is so much going on and so much more to come

down the pike for the independent cattlemen. The KCA Convention is a great opportunity for cattle producers to come together, learn about these topics, and provide input and expertise to political, regulatory, and other industry leaders. There are many hot topics affecting the industry, and we need producers to get involved and take action. Overall, the convention will be educational and well worth the time commitment," stated Tyler Dupy, KCA Executive Director.

Attendee registration is currently open to the membership



and the public. You may register by calling 785-238-1483 or online at [www.kansascattlemen.com](http://www.kansascattlemen.com). Event registration is \$52, which includes the BBQ and Luncheon. The full registration is \$90 including all meals plus the banquet. A registration form can be found on page 8.

Sponsorships are still available for the Convention and Trade Show by calling 785-238-1483. This year's exhibitors and sponsors can be found later in this edition of the KCA News.

### NEWTON HOTEL INFORMATION

Be sure to ask for the KCA rate!

Holiday Inn Express  
\$99.00/night plus tax  
1430 E Broadway Ct., Newton, KS 67114  
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The Kansas Cattlemen's Association has advertising and sponsorship opportunities available. As a non-profit 503c(5), KCA depends on your contributions to help independent producers receive representation in Topeka and Washington, D.C. KCA is fully funded by member and sponsor donations. KCA News is the regular KCA publication, and is circulated throughout the state to members, vendors, advertisers, feed yards, and sale barns as well as online. For more information regarding advertising, sponsorship, and more, please contact the KCA offices at 785-238-1483 or online at [www.kansascattlemen.com](http://www.kansascattlemen.com).



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# Message from the President.....John Ney

Calves are ready to wean coming off a good grass season, hay has been baled, silage is in the pit, corn and milo harvest is just starting and the yields look awesome. The cost of gain is the lowest it has been for awhile, but will there be any profit left on sale day? KCA has worked diligently on COOL, TPP, Checkoff, transportation and many other issues that affect your bottom dollar, but we need your help. We need your involvement in the discussions on how to best serve our producers. Prices for cattle are below the cost of production.

Calves	\$165
Feeders	\$133
Fats	\$110
Cull Cows	\$75
"Can you hear me now?"	

Friday October 28th and Saturday the 29th is KCA's 18th Annual Convention and Trade Show in Newton, KS. We need your involvement, ideas and discussion to help fix this broken marketing system. Friday, at the membership meeting is the time for your input and to help us review and set policy. We will also be accepting nominations for the two open positions on the Board of Directors.

We have an excellent board, with representation from cow/calf producers stocker/growers to feedlot operators. If you,



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or if you know anyone willing to serve a three year term as a director, it is a great experience and highly educational.



Now is the time to plan to attend, because we will be announcing a project that KCA has started that will be an extreme benefit to our producer members. You will definitely want to be present to be a part of this rollout opportunity.

The Convention and Trade Show schedule is printed in this addition of the KCA News on page 11. We have excellent speakers on the agenda with timely topics that are vital to your industry. KCA Cattlemen BBQ and social Friday evening and the social hour, benefit auction and banquet Saturday evening will be topped off with the McKinney Sisters, a Gospel and Bluegrass Band.

Please stop by the booths of our sponsors and support the vendors that help us bring this convention to our members. It is always invigorating to share time and ideas with fellow producers involved in this ever changing industry.

Mark your calendars, make your reservation and I look forward to seeing you in Newton.

"Agriculture is easy when your pencil is your plow and your corn field is 1000 miles away." Eisenhower

John Ney

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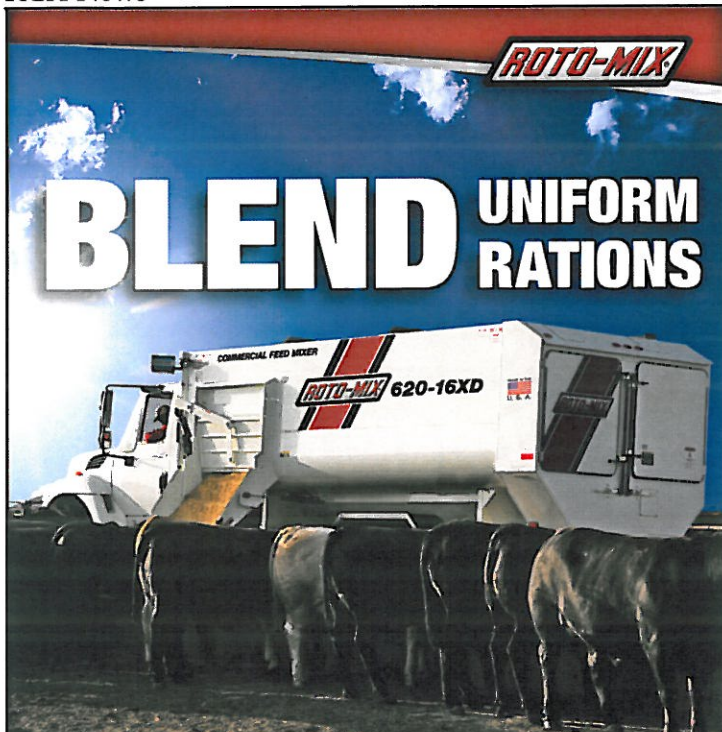
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## Negotiated Cash Slaughter Cattle

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Period	Current	Prior Year	3yr Avg
Aug 1	98,797	100,221	88,056
Aug 8	118,564	97,726	108,062
Aug 15	112,618	44,397	81,791
Aug 22	105,229	114,880	100,609
Aug 29	99,227	58,815	77,128

Kansas			
Period	Current	Prior Year	3yr Avg
Aug 1	16,199	9,855	11,585
Aug 8	18,201	7,949	12,399
Aug 15	15,173	2,114	11,775
Aug 22	15,106	11,396	9,505
Aug 29	18,133	2,384	11,711

Data Courtesy of USDA AMS

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# KCA Comments on Proposed Checkoff Redirection

The Kansas Cattlemen's Association (KCA) has recently submitted comments to the United States Department of Agriculture (USDA) regarding a proposed provision to the Beef Checkoff. USDA published proposed revisions to the Beef Order on July 15, 2016, and asked for comment from the public by September 13, 2016. The proposed revision provides for official recognition by USDA to allow producers to direct the full \$1.00-per-head checkoff assessment to the Cattlemen's Beef Board (CBB) with a refundable state condition. Currently, Qualified State Beef Councils, like the Kansas Beef Council, withhold \$0.50-per-head marketed regardless of producer consent or election.

Kansas is one of a handful of states that does not have a state law defining mandatory beef promotion and research organizations. The Kansas Beef Council, a USDA Qualified State Beef Council and Federation of State Beef Councils member, receives its credentials as part of the Federal Beef Act and USDA Beef Order. The Beef Act defines a Qualified State Beef Council as a beef promotion entity that is authorized by State statute or is organized and operating within a State that receives voluntary contributions and conducts beef promotion, research, and consumer information programs, and that is recognized by the Board (CBB) as the beef promotion entity within such State. As clearly stated by Federal law, the contribution to state beef councils is voluntary.

KCA opposes the proposed provision. The provision provides an opportunity for producers to choose to direct the full

\$1.00-per-head federal assessment to the Beef Board. KCA contends that the choice of the producer, as defined by law, is a choice to contribute. As defined in the Beef Act, the contribution to Qualified State Beef Councils is voluntary. Inherently, the producer must take action to make said contributions to respective beef councils, as the producer must consent in order for it to be a truly voluntary contribution. The proposed changes bypass the lawfully provided right of consent. The proposed change "opts-in" producers to contribute to QSBC's without regard to any limit of contribution.

KCA opposes this proposal on the basis that (1) it is not actually clarifying regulation. It is, however, changing what is a voluntary program into a refundable program, shifting unnecessary burden to the producer, and (2) the producer has not been provided the opportunity to set limitations up to the maximum \$0.50 per-head-marketed contribution under such a policy when automatically opted-in by this regulation.

KCA continues to support a mandatory, producer controlled, Beef Checkoff which provides funding for purposes that have the effect of increasing profit-per-head. Additionally, KCA supports research, promotion, and Checkoff funding which work for the preservation and maintenance of strong competitive markets. However, KCA will only support provisions which maintain the integrity of the lawfully provided rights of the producers.

Be sure to attend the Beef Checkoff workshop on the Saturday of the KCA Convention to get additional background on checkoff redirection. David Pfrang and Jim Dobbins will outline the history of the checkoff and provide background on the setup and operation of the Kansas Beef Council. KCA staff will provide a status update on the redirection.

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# KCA Convention Registration Form

Detach and return registration form or call KCA at 785-238-1483.

Registration	QTY	Price	Total
Full Upgraded		\$90	
Excludes Banquet		\$52	

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

**\*\*List the name of each person that you would like to register below. A name tag will be issued based on this spelling.\*\***

Attendee Name \_\_\_\_\_ Attendee Name \_\_\_\_\_  
 Attendee Name \_\_\_\_\_ Attendee Name \_\_\_\_\_

**Payment Information**

\_\_\_\_\_ Check enclosed payable to KCA. \_\_\_\_\_ Mastercard \_\_\_\_\_ Visa  
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725 N. Washington St. Junction City, KS 66441 Register Online at [www.kansascattlemen.com](http://www.kansascattlemen.com) or by calling 785-238-1483

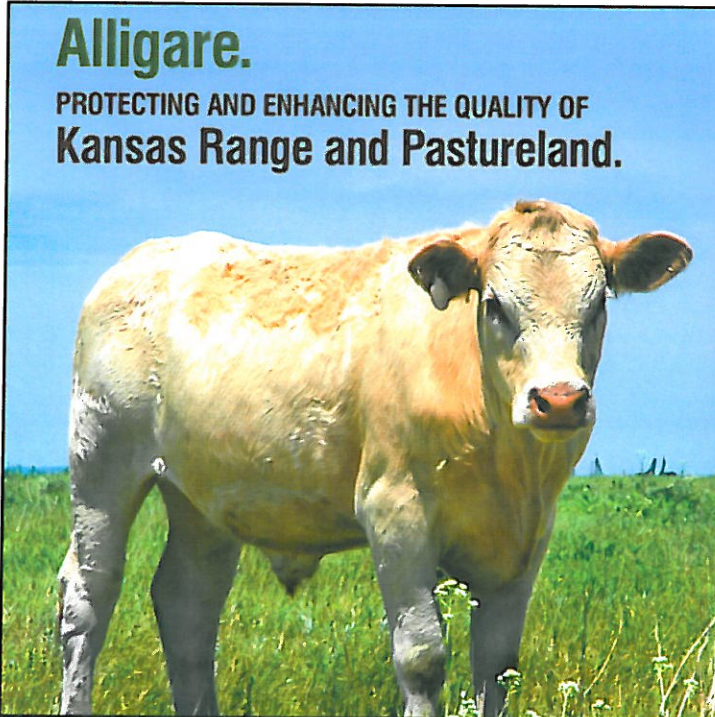
## HONORABLE MENTIONS

### Woodson County Fair

Kansas Cattlemen's Association via members DJ Edwards, Lee Robbins, Michael Olds, and Bill Ireland, purchased Jessica Rossillon's beef premium in support of scholarship at the 2016 Woodson County Fair 4H livestock auction. Thank you to the members across the state for supporting your local 4H chapters and participants. Congratulations to all of your fair success in 2016!

### IT'S A BOY!

Mr. and Mrs. Spencer Crowther welcomed Jackson Beau to the family on July 22nd. He is a pretty good sized healthy baby boy weighing in at 8lbs 6oz and 20in long. It was a busy and thrilling week for the family. Not only did they welcome Jack to the world, but proud big brother Rustin had a big day at the County Fair having Grand Champion Open Bucket Calf, Reserve Champion Open Showmen, and Reserve Champion Overall Open Bucket Calf. We welcome Jack to the KCA family and Congrats Rustin!



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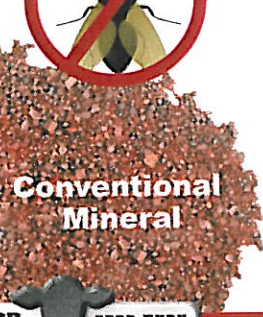


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## Hey, America, Beef Up! No.5

Situation: Going From Bad to Worse...

Solution: Glass Steagall and World "Land-Bridge"

By Robert L. Baker

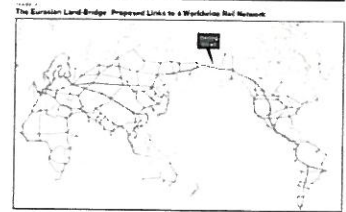


Individuals in farming are all too familiar with the many serious features of today's U.S. agriculture crisis. The situation can be easily summed up: we must change the financial policy immediately or it's going from bad to worse. Less understood, is that the crisis is not hitting just one sector, but part of deteriorating conditions—manufacturing, power, transportation, health care, education, etc.—across the board in the United States and Europe. The existing Trans-Atlantic financial and economic system is beyond repair; it is dysfunctional, and ready to blow-out. We can intervene with what is required. We can dump the current parasitical financial system, and launch a new system for credit, production and growth.

### The Crisis—Viewed from the Top

From that vantage point—the commitment to act—take a closer look at the crisis. The low prices for farm and other commodities, and other killer conditions, such as acute monopolization, the breakdown of infrastructure, the fraud of "market pricing" and all the rest, result today from two dynamics. Firstly, they are the end phase of decades of Wall Street "casino" practices. Roughly since 1971, when the U.S. dollar was taken off a fixed value exchange rate system, and the system of floating currencies began, it's been downhill for farms and business's producing physical wealth. Radical deregulation was pushed through the whole economy—from trucking and rail, to health care. Under this false "free" market ideology, the very idea of a secure food supply system through parity pricing for farming, or at least floor prices, was considered taboo. The Chicago Merc and other exchanges became anything-goes betting houses for everything from foreign currencies and interest rates, to "swaps," along with Ag commodities. In 1999, Congress repealed the Glass Steagall law (in effect from 1933 until then), and in 2001, enacted the Commodity Futures Modernization Act, which allowed banks and other financial outfits to speculate wildly, and stand in line for FDIC insurance! After a huge run-up of multi-billions of dollars of worthless claims—securitized home mortgages, credit default swaps, and derivatives (bets) of all kinds, the whole system blew in 2007-2008. However, instead of emergency re-organization, governments only conducted a huge bail-out of select banks, and allowed the rotten process to continue.

Secondly, the clincher to the threat of catastrophe is the refusal of policy makers to face this reality, and take proper action, and the refusal of citizens to force them to do it. Behind this lies common-variety stupidity, fear, corruption, and/or dirty connections to Wall Street and the City of London financial circles, who want their dead system to continue, or the world be damned. We're now at the stage where, for example, one of the biggest of all Trans-Atlantic banks, Deutsche Bank, is in the headlines for needing to be "nationalized," or else. Yet, governments persist in responding in terms of non-solutions, e.g. talking of helicopter money, and imposing negative interest rates.



### What To Do?

We can return to principle: serve the people and nations. To begin with, re-instate the Glass Steagall law, and act to selectively dump the multi-billions of worthless claims on the books of the mega-banks. The bills are in Congress already; in the House is H.R. 381, with 70 co-sponsors; in the Senate is S. 1709, with many backers. Along with that, take measures to support and expand production. Restore a new form of parity pricing in agriculture. Restore the National Bank, as historically was in use in the U.S., spelled out by the first Treasury Secretary, Alexander Hamilton, to issue credit for priority production purposes, which will jump start the economy, yet move it in the right direction. Priorities include high speed rail, nuclear power, and health care infrastructure. For example, a proper continental rail grid includes Alaska-Canada-Lower 48-Mexico connectivity; and in particular, building a North-South High Plains corridor through the Canadian prairies and U.S. farm states. With youth unemployment pushing over 30%, we need modern-day CCC and WPA programs. And the topmost priority is to resume our full commitment to the NASA space program and fusion energy R & D. That's where our GPS system comes from! What good is it and other high-tech farming methods, if we allow our economy to crash?

### Who Is With Us?

There is no pie-in-the-sky involved. The biggest infrastructure project in the world is now underway in Eurasia, called the New Silk Road, or One-Belt-One Road (OBOR), a 15,000-mile long set of corridors of rail, power, resource development and new cities, running along corridors across Eurasia from China to Spain. Over 60 nations are collaborating in this, led by China and Russia, along with India. New funding agencies have been formed, e.g. the A.I.I.B. (Asian Infrastructure Investment Bank). Not mere infrastructure-building, this initiative constitutes action against war and geopolitics. It stems from a new paradigm of policies to serve mankind. It was announced in 2013 by Chinese Pres. Xi Jinping, who called the OBOR a "win-win" approach. In 2014, he invited the United States to join. This month on Sept. 4-5, Pres. Xi hosted the Group of 20, plus 10 guest nations, representing two-thirds of the world's people. He reiterated his invitation for a global "Silk Road" approach. Visualize a world network of "Land Bridge" projects to uplift all continents. Even Canada (a hold out to date) has just applied to join the A.I.I.B. However, Washington D.C., sticking with Wall Street, so far says, no. This means doom for the U.S., and threatens the whole world. We can change this. This is how we will save agriculture and the future of our nation. Congress is in session in September. Tell them to face reality, pass Glass Steagall, and do what's right.

*Robert L. Baker, is an economic research specialist for The Executive Intelligence Review and is looking forward to further discussions at the KCA State Convention on October 28 & 29th*



# Convention Schedule

Friday, October 28th, 2016

- 12:00 PM Registration/Trade Show Opens
- 1:00 PM Courtney Kalous, CBB
- 1:45 PM Dr. Dan Thomson, KSU
- 3:00 PM KCA Annual Meeting
- 6:00 PM KCA BBQ & Social

Saturday, October 29th, 2016

- 8:00 AM Trade Show Opens
- 8:30 AM Introductions
- 8:50 AM Dr. Roger Marshall
- 9:15 AM Dr. Laurin, Veterinary Feed Directive
- 10:00 AM Break/Trade Show
- 10:15 AM Bob Baker, Economic Update
- 10:35 AM Dr. Bill Brown, Foot & Mouth Disease
- 11:15 AM Schwieterman, Inc., Market Update
- 12:00 PM KCA Luncheon
- 1:15 PM Dr. Tom Noffsinger, LSCH
- 2:15 PM Break/Trade Show
- 2:30 PM Merck Animal Health
- 3:15 PM Beef Checkoff
- 4:00 PM Social/Benefit Auction
- 6:00 PM Annual Banquet

\*Presentations & times are subject to change.

## Thank you for your Membership

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| Simon Sullivan   | Robert Lee           |
| Rollie Peter     | Diedrick Farms, Inc. |
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| Lee Kidd         | Andrew Miller        |

**NOTICE: ONLY MEMBERSHIPS CURRENT AS OF OCTOBER 31, 2016 WILL BE ELIGIBLE TO RECEIVE A BALLOT.**

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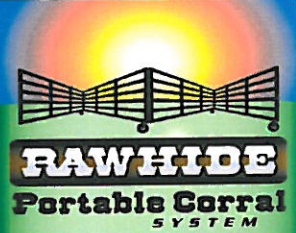
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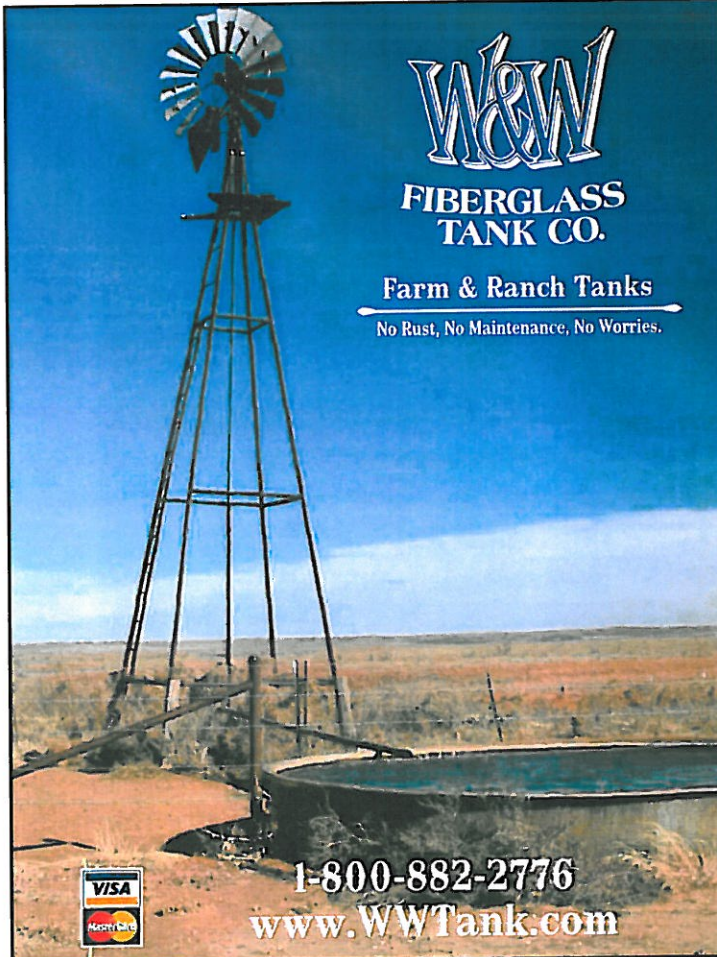
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## MEMBER NOTICE: Annual Meeting October 28, 2016

The Kansas Cattlemen's Association will hold its annual membership meeting on Friday, October 28, 2016 at 3:00pm. The meeting will take place in Newton, KS at the Meridian Center.

Members will review and set policy for the 2017 calendar year during the meeting. In addition, the membership will nominate members for the Board of Directors. Two seats on the board will be available due to the expiring terms of John Ney and Bill Ireland.

Members must be active with annual dues paid prior to the meeting in order to vote on policy during the meeting. Those unsure on their membership status may call the KCA offices to verify at 785-238-1483 during regular business hours.

Members will vote to finalize policy and elect officers via mail-in ballot following the membership meeting. Memberships current as of October 31, 2016 will receive a mail-in ballot.

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