

KCA News

KANSAS CATTLEMEN'S ASSOCIATION

May 2017

Attendees Discuss Animal Health at KCA Meeting in Madison, KS

Members and guests of the Kansas Cattlemen's Association (KCA) came together for an Animal Health and Wellness seminar in Madison, Kansas on April 17 at the Sauder Community Center. Presentations were focused on the prevention and herd treatment of Anaplasmosis and Foot Rot. Six presentations provided diverse options to keep cattle herds clear from disease.

Tyler Dupy, KCA Executive Director, opened the evening clarifying some of the industry issues that KCA is tracking through legislative and regulatory channels. He discussed topics like Country of Origin and the GIPSA rules and their importance to independent cattle producers.

Presentations regarding the prevention of Anaplasmosis and Foot Rot in livestock herds were given by industry representatives. Dave Murphy with Ruma-Lic Liquid feeds started the presentations with some background information on the diseases. He discussed the importance of quality animal nutrition as a foundation for disease prevention.

Greg Davis with RanchLand Feed discussed the importance of balancing a plan with multiple forms of protection. Proper animal nutrition is key as well as balancing an insect growth regulator with other means to prevent and control horn flies and ticks.

Work smarter not harder was Andrea Dietel's advice from AgriLabs. She recommended comparing the actual fly season to the life of some remedies, and be ready to accommodate herd needs in an extended season. The VetGun, an innovative delivery platform for effective fly control when and where you need it, allows for sole-operator applications to the entire herd without corrals and chutes at a reasonable cost.

Kristy Hawkins with Zoetis brought Beef Technical Service Veterinarian, Dr. Doug Hilbig, who addressed attendees and discussed treatment and control of Anaplasmosis and Foot Rot. Aureomycin works well with VFD for treatment when individual animal treatment is difficult. Terramycin is an injectable and short-acting treatment of both diseases. Working with a veterinarian and feed specialist can help with both prevention and treatment.

Rob Paxson with Lewis Cattle Oilers discussed his system, and how it works. As fly season wears on, fly populations generally increase and unlike ear tags, which begin to lose their potency, the Lewis Cattle Oiler provides the opportunity for yearlong re-treatment so the insecticide remains at full strength to kill pests as long as they are present.

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Finally, Joey Bogdahn with Purina Animal Nutrition discussed Fly Control feed products that are available that resist wind and rain while still remaining digestible. Altosi (IGR) helps prevent the breeding of horn flies in the manure of treated cattle.

RanchLand Feed and Edwards Cattle Co. provided a free USA-Beef dinner for the attendees. Other proud sponsors included: PrairieLand Partners, Lewis Cattle Oilers, Emporia Livestock Sales Co., Tractor Supply Co., AgriLabs, AgChoice, Frontier Farm Credit, LeRoy Coop Association, Ruma-Lic Liquid Feed, Flint Hills Commodities, Eureka Livestock Sales, Emprise Bank, Bluestem Farm and Ranch Supply, Purina Animal Nutrition, and Zoetis.



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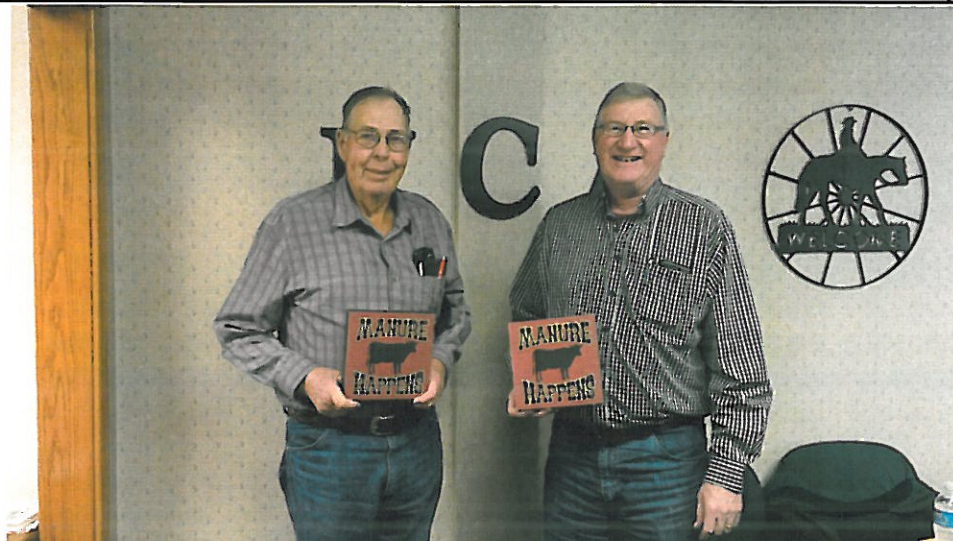
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The Kansas Cattlemen's Association has advertising and sponsorship opportunities available. As a non-profit 503c(5), KCA depends on your contributions to help independent producers receive representation in Topeka and Washington, D.C. KCA is fully funded by member and sponsor donations. KCA News is the regular KCA publication, and is circulated throughout the state to members, vendors, advertisers, feed yards, and sale barns as well as online. For more information regarding advertising, sponsorship, and more, please contact the KCA offices at 785-238-1483 or online at www.kansascattlemen.com.



Bill Ireland (left) and former KCA President John Ney (right) with their farewell gifts. Thank you Bill and John for committing so much time and serving the interests of your fellow independent cattle producers.



KCA Board of Directors during a meeting in April at the Junction City offices. Outgoing member Bill Ireland speaking to the rest of the group on his experiences on the board, and discussing the importance of continually working to grow the organization. Mr. Ireland dedicated much time and resources to recruitment and lobbying on behalf of independent cattle producers; including traveling to Washington D.C. to discuss Beef Checkoff Reform.

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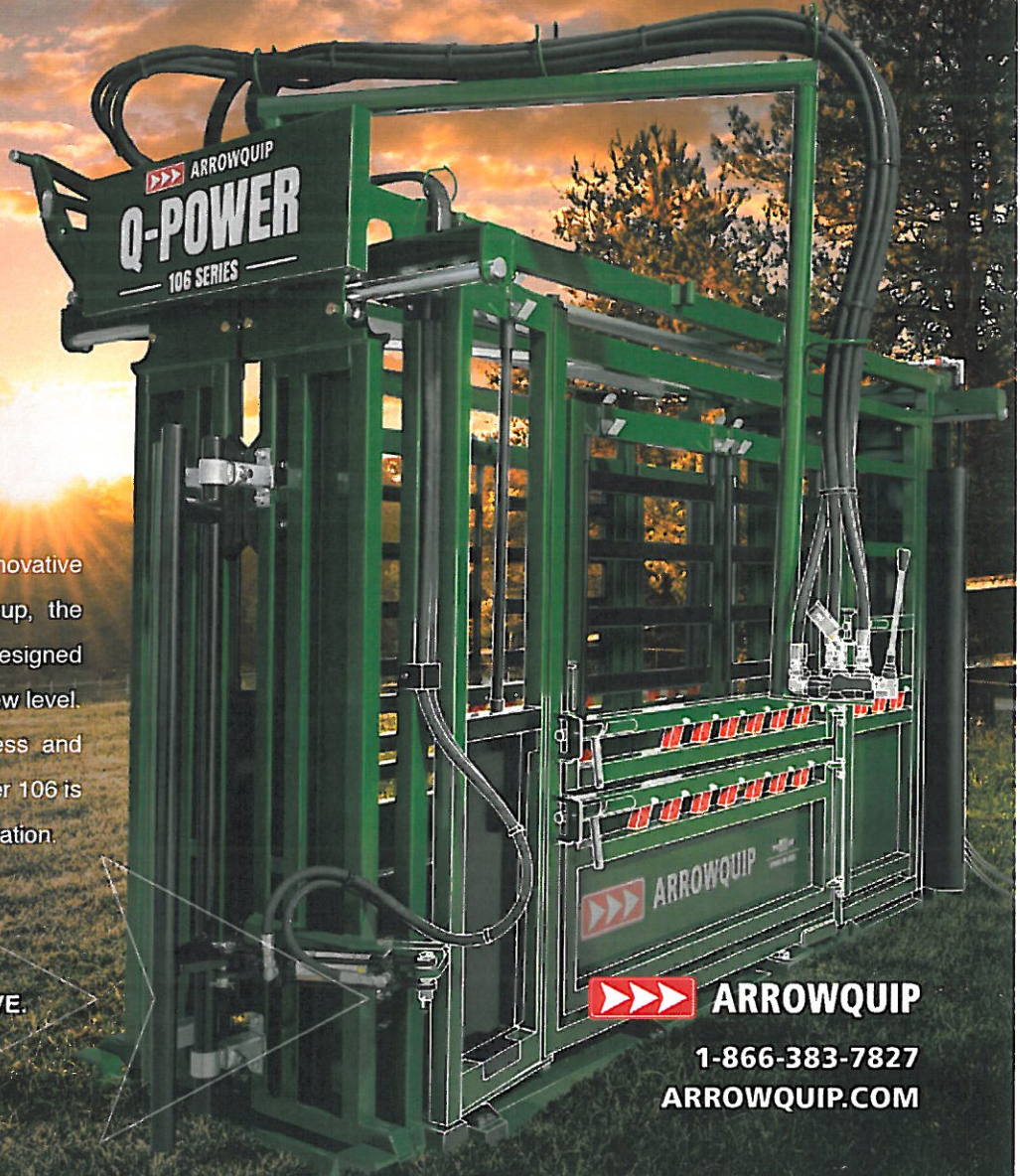
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Message from the President.....Alan Stewart

At the April board meeting of KCA, I was elected to be the Board President for this year. For those who don't know me, let me give you a little information about myself. I was born and raised in Bronson. After high school, I worked for the CO-OP in Moran then Rozel. From there, I went to management school through Farmland and then I managed COOPs here in Kansas, like Hackney, Goodland, and Clay Center. After 38 years, I retired and moved back home to Bronson. I now have a stocker calf operation. I buy and sell through a local sale barn. My wife, Charlotte and I have 7 kids and 28 grandchildren.

The more numbers we have, the louder our voice will have for the cattle producer. I believe the best way to get new members is from our existing members. If everyone brought in just 1 new member, we would double our membership.



As board members, we are here for you. If you have a new idea please talk to us and we will listen.

I would like to invite you to Abilene on May 18th for the Rawhide tour and meeting. Bring a friend, everyone's welcome. Also, KCA is still accepting donations for wildfire relief. We've received over \$8,000 in incredibly generous donations. As amazing as this is, it will hardly build even one mile of fence. Help us get to a mile!

Alan Stewart



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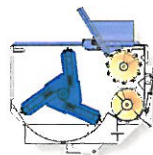


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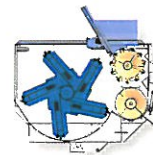


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Period	Current	Prior Year	3yr Avg
Mar 13	120,107	104,087	87,500
Mar 20	123,872	95,434	82,917
Mar 27	104,619	61,412	70,910
Apr 03	88,636	79,618	73,563
Apr 10	57,143	88,769	75,510

Kansas

Period	Current	Prior Year	3yr Avg
Mar 13	27,680	23,096	13,963
Mar 20	31,448	17,031	14,282
Mar 27	29,588	17,215	14,108
Apr 03	22,433	18,366	12,547
Apr 10	18,883	24,002	14,421

Data Courtesy of USDA AMS

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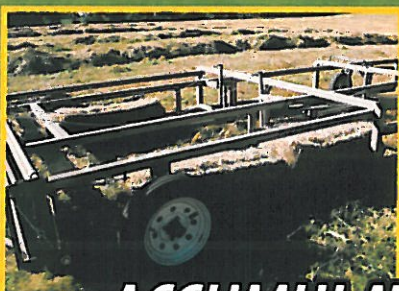


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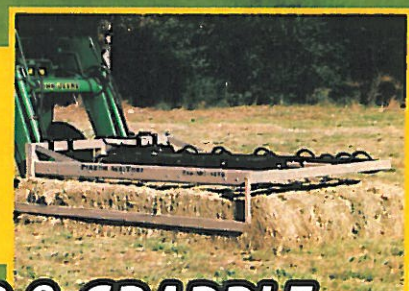
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KCA and Rawhide Portable Corral to Host Regional Meeting

Kansas Cattlemen's Association invites members and the public to attend a KCA Regional Meeting in Abilene, KS on May 18, 2017. The meeting will be hosted in part by Rawhide Portable Corral as part of a plant tour and demonstration.

The event will begin at the Rawhide Portable Corral production facility, 900 N. Washington St., Abilene, KS. Doors will open at 4:45 pm. Following the tour, a complimentary USA Beef meal will be served at the historic Shockey and Landes Building at 324 N. Broadway, Abilene, KS. A presentation, "Competition: The Silent Thief," will discuss competition for nutrition amongst the herd, provided by Craig Kerbs, SmartLic.

Please RSVP to the KCA office by calling 785-238-1483 by May 12, 2017 to ensure sufficient meal availability.



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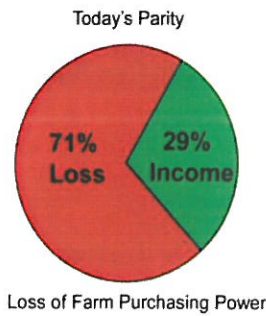
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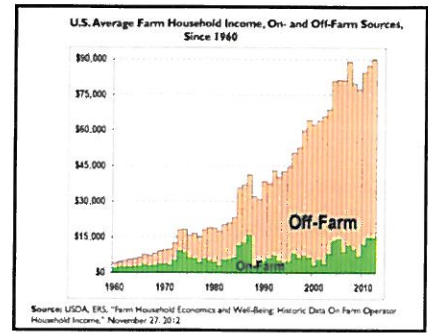
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HEY, AMERICA! BEEF UP! No.10

Go for "Win-Win" Agriculture, There's A New Paradigm for World Development

By Robert L. Baker



In 1933, at the depths of the depression, the farmer received 66% of parity. Current farm commodity prices, in general, are 29% of parity. A parity price is the price a farm producer needs to stay in business, support a family, and be able to create conditions for future generations of farming; plus maintain the ability buy even higher states of technology to increase production even higher.

According to the USDA 2007 census of agriculture, there were 2.2 million farmers, farming 922 million acres, with an average farm size of 418 acres. The vulnerability of U.S. agriculture and the food chain can be seen in the drastic restructuring of farming that has been underway. Very few farms -- about 10% -- produce 75% of the food output. Most of this 10% are very big farms, are super high-tech, are highly productive, and run by highly skilled farmers. But also, a cohort of the "Medium to Big" family-run and highly leveraged with short term debt operations, they are becoming extremely vulnerable to the volatility of low grain prices. Do we have a speculator driven market system?

Let's look at livestock and grain production facts.

- **Pork.** The U.S. is the world's third largest producer and largest exporter of pork (30% of world trade.) 90% of U.S. pork is produced by 1% of U.S. farm operations. Successful Farming reports that 35 producer entities account for 66% of the total, eight of which are management companies that hire out to manage other farms.

- **Chickens.** The U.S. is the world's largest chicken producer, 2nd largest exporter with 95% produced by about 1% of U.S. farmers who work with 35 vertically integrated big companies.

- **Dairy.** U.S. is the world's largest producer and exporter of cow's milk, with 20 giant dairy entities producing 76% of the total.

- **Beef.** The U.S. is the world's largest producer and importer and 4th largest exporter of beef in the world. Five (5) percent of U.S. feedlots produce 85% of all U.S. grain-fed cattle.

- **Corn.** The U.S. is the world's largest producer and exporter of corn, accounting for 30% of 2015 world exports.

- **Ethanol.** The U.S. is largest producer, exporter and importer, in the world.

- **Soybeans.** The U.S. is the world's largest producer of soybeans and 2nd largest exporter.

- **Meat Packers:** the top four Beef, Pork and Chicken Slaughterer entities control 85%, 74% and 54% respectively.

- **Seed Companies:** The Big Six control 63% of world sales and 95% of bio-engineered traits.

- **Chemicals:** The Big Six control 76%.

- **Fertilizer:** One company controls 20% of world production.

What is the main message of the Charts and graphs on this page? America is no longer on the *American System of Economics*. Our nation and most of, especially the transatlantic countries have our food system in the clutches of a very small number of big international

money groups, primarily centered around Wall Street and London-European banks and old money families. Thanks to the creative genius of skilled crop and livestock producers, ways have been figured out to configure higher and higher states of technology in crop and livestock production to produce more efficient pounds of gain and bushels per acre, but the bottom line is, will the market prices be enough to replicate today's famers and even, increase the number of farmers? We all know the answer to that question.

It's rigged! However, this can be changed for the better.

A New "American System" Economic Paradigm – China Leads the Way

A New Paradigm is unfolding in the world. The citizens know there must be a big change. That change is happening in the most profound way, just look at the elections in the U.S. and Europe and the massive economic development in Asia, driven by China.

In China along with the over 100 nations (60 primary) that have joined, in various ways, into what is called "The One Belt, One Road" economic development project has already completed construction of three major Euro-Asian rail lines from China through Asia and Russia into Europe and Britain. They are rolling now multiple times every week. This is Just the start. What would happen to U.S. agriculture, if the U.S. joins and

participates with this European-Asian Land Bridge project and massive U.S. development.

In an article written by Darrell S. Peel, Oklahoma State University Extension Livestock Marketing Specialist, written in Feedlot Magazine (April-May 2017) titled, World Beef Markets and Trade Expected To Grow In 2017, he stated "Rapid growth in beef imports in China is the most dramatic change in global beef markets. China... has risen to be the second largest beef importing country in 2016.... could surpass the U.S. as the largest beef importing country in the next two or three years."

An April 17, 2017, article in The Fence Post magazine titled "Beef Trade between China, U.S. In The Works Again," stated "...According to Kent Baucus, NCBA's director of international trade, China has one-fifth of the world population and is the second largest Importer of beef. "We're thankful for President Trump for highlighting beef access to China as part of his first meeting with the Chinese president. Considering there are a lot of other issues that need to be addressed from security to trade, we're just happy that beef was a priority issue. Even though there has been a nominal lifting of the ban from China, we are still unable to send beef into the Chinese market because we still face some technical barriers of trade. Over the next 100 days, the Chinese and U.S. leaders are going to identify a path forward where they are going to address some of these technical barriers like traceability, so we still have a little bit of time before we

Prices Received Index					17 Jan. 2017	
Commodity & Unit	Prices Received	100%Parity	Parity Received	In cents lb		
Cotton, ber lb	659	1.88	35	.65		
Wheat, per bu	3.68	17.80	21	6.13		
Corn, per bu	3.29	12.70	26	05.8		
Barley, per bu	4.85	13.60	36	10.1		
Grain Sorghum, per cwt	4.74	21.90	22	4.74		
Soybeans, per bu	9.30	30.40	31	15.5		
Oats, per bu.	2.03	8.33	24	06.3		
Dry edible beans, per cwt.	28.00	90.30	31	28.00		
Milk (all), per cwt.	16.60	50.80	31	16.6		
Beef Cattle (all), per cwt	101.00	312.00	32	101.0		
Calves, per cwt.	134.00	456.00	29	134.0		
Hops, per cwt.	43.70	160.00	26	41.7		

The longest railways in the world

"In Kazakhstan alone, China has invested \$40 billion in road and rail projects to improve routes through the country."*



Map: Business Insider

*China's One Belt, One Road strategy takes to the air

see beef enter the Chinese market," Baucus said in an NCBA podcast...

... "While the general consensus of the market reopening is positive, R-CALF USA has taken a slightly different view of the news, worrying that the financial benefits won't reach the farmer and ranchers, and could pose a danger to the U.S. beef industry, and taking the opportunity to ask for country of origin labeling to be revisited. "Because the dangerous foot-and-mouth disease is endemic in China, we need assurances from the Secretary of Agriculture that we are not entering a quid pro quo with China as we did with Brazil, with which we agreed to release our FMD restrictions in return for renewed access to the Brazilian market. Doing this also with China would expose our domestic cattle herd to an unacceptable risk," R-CALF CEO, Bill Bullard said.

Explosive Productivity in China

Analysis of China's "unexpected" first-quarter GDP growth, from PricewaterhouseCoopers (PWC) to Bloomberg to the U.S. National Bureau of Economic Research (NBER), agree on the primary driver of China's economic expansion acceleration. It is extraordinary investments in *new infrastructure projects*, both domestically and in other nations – in other words, the Belt and Road Initiative, or "New Silk Road." This is what needs to be done in the United States.

But beyond GDP 2017 Growth Acceleration:

China's factory output grew by 7.6% in the first quarter from the first quarter of 2016. Household disposable income of Chinese grew by 7.5%. Retail spending grew by 10.4%. Imports from other Asian countries grew by 22.7%. Imports from the U.S. grew by 11%. China's steel production in the month of March reached 72.5 million metric tons – the amount the U.S. economy produces in a year.

The Belt and Road Initiative, projected to equal twenty times "The Marshal Plan," which rebuilt Post-WWII Europe, is truly proving to be a grand investment and trade plan. It is to the mutual "win-win" benefit of the 60 or more nations which are participating in the initiative. The great projects of infrastructure involved are growing in value at nearly 50% a year, according to a February study by PWC. And a new NBER study released April 19th, estimates, based on

physical economic factors like illumination at night seen from space, that China's economy is actually growing faster than its government reports.

In May - A Major International Infrastructure Meeting

The Belt and Road Forum for International Cooperation in Beijing May 14 – 15, a major world high-level meeting, is intended as a path to productivity, productive employment and scientific and technological advancement for nations all over the world. Some 28 heads of state, 100's of leaders and thousands of business leaders, have announced attendance; even nations which have had security or strategic tensions with China, such as India, are sending high-level delegations and planning development corridors with the help of Chinese investment.

Restore Glass-Steagall -Crush Wall St.

Like agriculture, the U.S. economy continues to stagnate and faces a potential new general crisis this year. Big corporate mergers are going on everywhere. U.S. industrial production fell further in March and is 3.5% lower than in November 2014, and actually only approximately 3% higher than in July of 2000! Following that, the Federal Reserve on April 18 estimated an annual growth rate of just 0.5% in the first quarter, even lower than 2016's 1.8% growth. Labor productivity has not grown for six years. Bank credit has stopped expanding;

commercial and industrial lending is at zero growth, and corporate debt has grown so fast in the past ten years, against flat or dwindling profits, that an IMF report today said 20% of all "non-financial companies" (like farmers) will default if interest rates rise substantially.

LaRouche's Four Economic Laws

The Wall Street and London/European big banks are directing most investments into speculation, that is why, for many grain and livestock producers the need for a professional marketing service is as important as the veterinarian or mechanic, to lock in the highest price possible yet, most times, still below the true cost needed to sustain the farm and pay the bills.

We must do four things:

1) Restore the Glass-Steagall Act: protect your savings and deposits from being used for speculation. 2) Re-Establish a Third National Bank: direct credit to productive industry and infrastructure. 3) Restore the American Credit System: provide necessary credit to rebuild

the agro-industrial base of the U.S. and 4) Re-launch the Space and Fusion Energy Science drivers the U.S. had under Kennedy. This is the only way to get the U.S. back on the American System of Economics. The Chinese have figured it out.

Since the U.S. Senate "21st –Century Glass-Steagall Act." S.881, was introduced ten days ago, a literal explosion of major media "analysis" and statements have been published, claiming that Glass-Steagall can't be restored, and/or would do great harm if it were. The outburst by dozens of financial press in America and Europe demonstrates fear that Glass-Steagall re-enactment may be coming closer and closer. The President supports Glass-Steagall, GS bills in both houses of congress, GS resolutions in over 30 states, Pennsylvania the latest, legislatures and both Republican and Democratic party platforms call for Glass-Steagall. Now the people must push hard. The citizens are contacting their leaders to implement these Four Laws. *Before a blowout!*

*Robert L Baker, is an economic research specialist for
The Executive Intelligence Review - bb888k@gmail.com*

KCA Welcomes New Board Members and Elects New President

The Kansas Cattlemen's Association (KCA) Board of Directors annual transition took place during the April board meeting. KCA membership voted in November 2016 for members Tony Anderson and Pete Fish to replace Bill Ireland and John Ney at the expiration of their three-year terms on the board. Ney previously served as President.

Tony Anderson, a long-term member of KCA, previously served as Vice President of the KCA Board of Directors from April 2013 to April 2016. Anderson has planned and hosted regional meetings and worked numerous trade shows in addition to traveling to Washington D.C. as a KCA ambassador. Born and raised in Farlington, Kansas, Anderson graduated with dual engineering degrees from Pittsburg State University, and thereafter returned to his family farm operation to continue the legacy started by his

great-grandparents in 1867.

Pete Fish operates Fish Cattle, Inc., where he raises breeding stock (heifers and bulls) with Simmental crossbred cattle. Pete was born in Manhattan, KS. He has focused a part of his career and time on agriculture risk management. He worked for Livestock Marketing Association in Kansas City where he learned more about risk management. He was later the co-owner of ICA Agency, where they focused primarily on commercial agriculture insurance. He later went on to join the Cline Wood Agency where he provided insurance risk service for large cattle feedlots, swine production and large dairies. He is currently a Risk Management Consultant with INTL FC Stone where he serves as a licensed commodities broker.

The board re-elected Perry Owens as Vice President and Landon Shaw as Secretary/Treasurer. It will be Owens' second term as Vice President. Shaw will serve his third term as Secretary Treasurer. Newly elected to the Executive Committee is Alan Stewart. The board selected Stewart as the new President to replace John Ney.

Stewart joined the KCA Board of Directors in April 2015. After working across the state of Kansas in the COOP elevator business for 38 years, Alan returned to his hometown of Bronson, Kansas where he runs a stocker operation with his wife Charlotte. Stewart feels that KCA is an organization that protects the interests of producers, monitors laws and regulations, and is a voice for cattlemen in Topeka and Washington D.C.

Nominees to the Board of Directors are received during the KCA Annual Business meeting. Nominees are then elected via mail-in ballot by the membership. Directors serve three-year terms. Executive committee members are elected each year in April.



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Jerry Moran
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Schedule of Events

- May 18 **KCA Regional Meeting**
Abilene, Kansas
- July 6 **KCA Regional Meeting**
McPherson, Kansas
- July 20 **KCA Regional Meeting**
Walnut, Kansas
- July 21-23 **4 State Farm Show**
Pittsburg, Kansas
- October 28-29 **KCA Annual Convention**
Meridian Center
Newton, Kansas

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