

Chinese Trade Dispute - Additional Tariffs Impact U.S. Agriculture Industry

China announced more than \$60 billion of retaliatory tariffs on May 13th that includes a long list of foods produced in the United States, industry experts say the impact on U.S. agriculture is difficult to predict because many of the most damaging agricultural tariffs are already in place.

The remaining foods now caught up in the latest round of tariff escalation, to go into effect June 1, are exported to China to a somewhat smaller degree. "On the beef side, it's mostly a loss of potential business in the future," said Joe Schuele, a spokesman for the U.S. Meat Export Council. "For beef, China is a market in its infancy."

Independent cattle producers are now at the will of an unpredictable cash cattle market with the unraveling of the U.S. and China trade talks. An important by-law in the Kansas Cattlemen's Association framework supports keeping trade quotas and tariffs in negotiations of the trade talks, so the cattle industry is fairly represented. KCA further supports disease prevention protocols that are equal to or above USDA standards, KCA resolves these protocols should be enforced and incorporated into fair trade negotiations. It will be integral for trade talks to resume on a level-playing field soon or independent producers in the Midwest will be the hardest hit among the beef industry.

While market speculators believe it seems unlikely these new tariffs will cripple any one commodity, what they have done is prolong the trade dispute. This could ruin those hard-hit commodities that have already endured nearly a year of depressed prices. With live cattle prices and futures

taking another nosedive this week in response to the new Chinese retaliatory tariffs, President Trump assured American producers and farmers he would replace lost income from falling prices. "The hope China would continue to buy our great farm products, but if not, your Country will make up the difference." It is unexplained exactly how this will happen and how beef producers would benefit from federal assistance.

Futures prices for feeder cattle have taken a big hit in the last few weeks, closing the wide gap between futures contracts and cash prices. As the news of the new tariffs from China hit on Monday, May 13th, cattle futures were barely able to

stay positive in all trading months, let alone the dip in forward cattle contracts, with the only volume of activity in November off the December board at \$1 basis. If the expected decline in cash prices for live cattle continues, producers will ultimately be reliant on the consumer based on price alone. The choice/select spread remains wide seasonally and is expected to continue into the summer currently sitting at \$13. Retailers seem ready to take on more inventory at the current price level with box prices now a full \$10 under what they were this time last year.

The futures market might have been overpriced, with traders now realizing there are still a lot of cattle in the country amid independent producers not yet on feed. The number of cattle in feedlots is also a factor. With markets recognizing prices were at the top end in early May, they are now coming back closer to supply and demand. Trade uncertainty, tariffs and the inability to get

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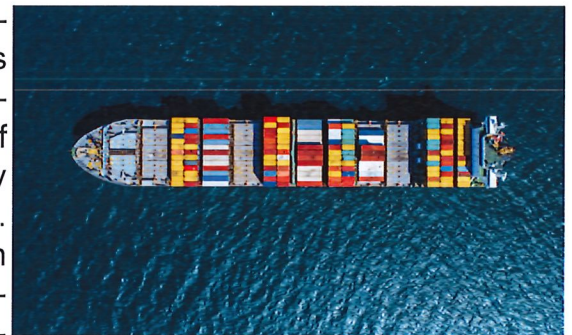
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United States Beef Gains Full Access to Japan

U.S. Secretary of Agriculture Sonny Perdue announced that the United States and Japan have agreed on new terms and conditions that eliminate Japan's longstanding restrictions on U.S. beef exports, paving the way for expanded sales to the United States' top global beef market. Last week, on the margins of the G-20 Agriculture Ministerial Meeting in Niigata, Japan, Secretary Perdue met with Japanese government officials and affirmed the importance of science-based trade rules. The new terms, which take effect immediately, allow U.S. products from all cattle, regardless of age, to enter Japan for the first time since 2003.

"This is great news for American ranchers and exporters who now have full access to the Japanese market for their high-quality, safe, wholesome, and delicious U.S. beef," Secretary Perdue said. "We are hopeful that Japan's decision will help lead other markets around the world toward science-based policies."

The U.S. Department of Agriculture estimates that this expanded access could increase U.S. beef and beef product exports to Japan by up to \$200 million annually. The agreement is also an important step in normalizing trade with Japan, as Japan further aligns its import requirements with international standards for bovine spongiform encephalopathy (BSE).



In December 2003, Japan banned U.S. beef and beef products following the detection of a BSE-positive animal in the United States. In December 2005, Japan restored partial access for U.S. beef muscle cuts and offal items from cattle 20 months of age and younger. In February 2013, Japan extended access to include beef and beef products from cattle less than 30 months of age.

In April 2017, Japan eliminated its age-based BSE testing on domestic Japanese cattle, paving the way for similar age-based restrictions to be lifted on negligible BSE-risk trading partners, including the United States. On January 15, 2019, Japan's Food Safety Commission (FSC) concluded eliminating the age restriction for beef from the United States, Canada and Ireland posed a negligible risk to human health. Based on the FSC risk assessment, Japan began consultations with the United States to revise its import requirements in order to align with the BSE guidelines of the World Organization for Animal Health (OIE).

Weather Conditions Leave State Inundated with Water, Storm Damage

The March Bomb Cyclone inundated areas of the upper Midwest with snow and ice which eventually melted and caused flooding damaging everything in its wake. The two months that followed included runoff into Kansas rivers and reservoirs, raising over half of Kansas lakes to historical levels. Kansas storms have resulted in rainfall well in excess of double average levels in most areas of Kansas, taking creeks and rivers out of their banks, flooding fields, farms and neighborhoods from border to border.

Tornado season has kicked off in Kansas and across the country. Over 500 tornadoes have been reported for the Month of May alone. May is historically the most active of months when it comes to tornadoes. All corners of the state have been affected with at least a few tornadoes touching down and causing damage.

Persistent rain, large hail, tornadoes, and devastating winds have left a widespread path of damage, with floodwaters expected to linger as the Army Corps of Engineers works to reduce flood pool elevations in the Kansas reservoirs.

President Donald Trump has granted a request from Governor Laura Kelly for an emergency federal disaster declaration for 18 Kansas counties affected by severe weather, heavy rains and flooding that currently is impacting the state.

The president's assistance is for the counties of Anderson, Butler, Chautauqua, Cherokee, Coffey, Cowley, Crawford, Elk, Franklin, Greenwood, Harvey, Montgomery, Neosho, Osage, Reno, Sumner, Wilson, and Woodson. Additional designations may be made at a later date if requested by the state and warranted by the results of further evaluation.

An emergency declaration supplements state and local government efforts for required emergency measures to save lives and to protect property and public health and safety, or to lessen or avert the threat of a catastrophe through direct federal assis-

tance for emergency protective measures.

Listed in the request submitted by Kelly were 46 Kansas counties: Allen, Anderson, Barber, Barton, Butler, Chase, Chautauqua, Cherokee, Clark, Clay, Cloud, Coffey, Comanche, Cowley, Crawford, Dickinson, Doniphan, Elk, Franklin, Geary, Greenwood, Harvey, Jefferson, Kingman, Lincoln, Lyon, Marion, McPherson, Meade, Montgomery, Morris, Neosho, Osage, Ottawa, Pawnee, Pottawatomie, Pratt,



Reno, Rice, Riley, Rush, Saline, Sumner, Wabaunsee, Wilson, and Woodson.

Weather patterns for Kansas are expected to continue with a wet trajectory, receiving excessive amounts of rain and severe storms into early July. Areas in lowlands near reservoirs are expected to remain flooded well into late June and early July, with some especially low areas inaccessible through the conclusion of the summer.

Message from the President.....Greg Davis

Greetings,

Spring has sprung a leak! We have had over 20" in the Greenwood County area in May. Time that would normally be spent with cattle care, and spring planting, has been replaced with a continuous circle of replacing water gaps. Obviously 2019, so far, has been a year of extremes for weather.

As tumultuous as the weather has been, so have a variety of issues related to the cattle industry. Several groups have class action suits against the 4 major packers. Beyond meat went public, while Tyson announced plant based products coming soon. Still no trade deal with China, but we did get some positive news about trade with Japan.

As bad as the news and weather gets, one thing we can count on is the spirit and tenacity of the Kansas Cattleman. It does not matter what the headlines are: to a broken fence, a sore-footed

calf, or to the neighbor that needs a hand. The men and women of this industry have a job to do each and every day and they get it done despite the weather or the news.



The KCA staff does its very best to keep us all informed on the issues affecting our industry. Be looking for the information you need to understand what is going on in our industry. Do not be afraid to send a note with a question or even call. With everything that is going on we all need to stay well informed with facts to make wise decisions.

Please be safe until next time.

Regards,
Greg Davis

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Trade Dispute: Continued from Page 1

an agreement with China have added fuel to the fire. The steep grain slump rippled across agricultural commodities markets, with prices for cattle and hogs, which normally benefit from cheap feed prices, also dropping.

When the U.S. withdrew from the TPP (Trans-Pacific Partnership) in early 2017, many assumed the agreement was dead. But the remaining signatories, led by Japanese Prime Minister Shinzo Abe, quickly agreed on a replacement, the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP), which retains around 200 of the TPP's 220-odd provisions. The 20 that were left out were those for which the U.S. pushed can be reinstated should the country wish to join the pact at a later date.

Now that the CPTPP has entered into force, Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, and Vietnam enjoy preferential access to each other's markets. As tariffs are phased out, U.S. suppliers in those markets are finding themselves at a growing disadvantage. While the Japanese tariff

on American beef imports has remained at 38.5%, the levy on beef from fellow CPTPP countries has fallen to 27.5% and eventually will reach just 9%. As a result, American beef (and wheat) entering Japan (or any other CPTPP country) now face a higher tariff than beef and wheat from Australia, Canada, or New Zealand.

USDA will take several actions to assist farmers in response to trade damage from unjustified retaliation and trade disruption. President Trump directed Secretary Perdue to craft a relief strategy to support American agricultural producers while the Administration continues to work on free, fair, and reciprocal trade deals to open more markets in the long run to help American farmers compete globally. Specifically, the President has authorized USDA to provide up to \$16 billion in programs, which is in line with the estimated impacts of unjustified retaliatory tariffs on U.S. agricultural goods and other trade disruptions. These programs will assist agricultural producers while President Trump works to address long-standing market access barriers.

KCA Convention & Trade Show Exhibitor & Sponsorship Opportunities

The 21st Annual Kansas Cattlemen's Association Convention and Trade Show will take place on October 25th & 26th, 2019 at the Meridian Center in Newton, Kansas. KCA is putting together an event where today's ranching and agriculture communities can come together with agri-business leaders for educational seminars, industry updates, and policy meetings.

Exhibitors:

Due to the limited space of our venue, it is important to reserve exhibitor space early. Only select locations in the building have power, so if you require an outlet, reserve your space now! We are unable to hold booth space without a signed contract and payment. All spaces will be assigned on a first-come, first-served basis. Exhibitor information, including move-in, move-out, and other details will be sent by October 1, 2019. Outdoor space will be available for displaying equipment and machinery that cannot come into the building.

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Hey America! Beef Up, No.32

Disaster Response? Break with the Wall St. Loser System!

by Robert L. Baker

-The many record-setting weather events hitting the Plains and heart of the Farmbelt this year, make the point clearly: the best disaster response is to break with the Wall Street loser system. We must take the emergency and long-term measures necessary to restore and protect a productive economy.

To review what they are, in brief: On the financial side, in the immediate term, shore up family-farm operations by a package of measures, including providing credit and grants for re-building, putting a moratorium on any farm foreclosures under today's disaster conditions, for as long as necessary, and expedite income-support through the Federal measures announced under the Trump trade payments (Markets Facilitation Program).

As fast as possible, take measures to stop the out-of-control speculation on the CME and other exchanges, and move to re-instate a commodity parity policy. On the trade front, move for mutually beneficial trade, not export/import flows to benefit the mega-transnationals. At the same time, bust up the packer and food cartel companies through resuming anti-trust intervention.

Forcing the issue on taking these measures is not, "maybe," or "pie in the sky," and especially not, "it will never happen." If we think that way, nothing will change, and

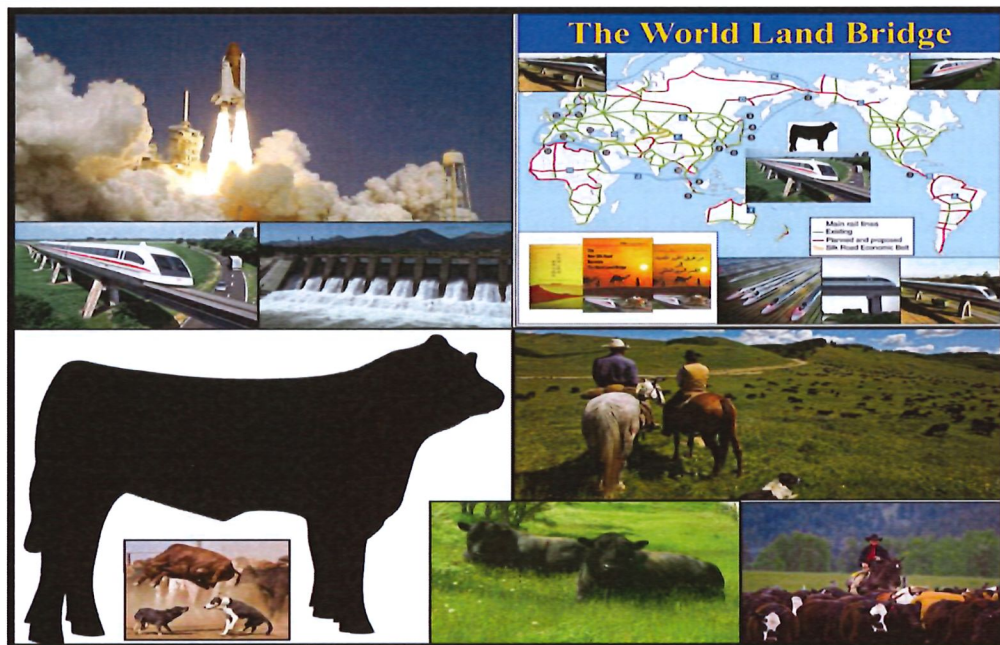
we're down the tubes. But there are some important developments to know about, the hottest of which, we describe below.

First, however, to recap the scope of what many farm families, unfortunately, know all too well—the record high water disaster.

Take just the question of planting this year's corn crop. May 20 was the critical date usually given by agronomists for when corn yields will be down 8% on average, if not planted by then.

The yields necessarily drop after this time, as the number of light units per crop growing season goes down. From now on, as of each day of planting--going forward until no longer sensible at all by about the end of May, there will be a yield decline of 0.8 bushels per acre per day, according to University of Illinois figures. Planting is way down from average, reckoned over the last five years. As of May 20, according to the May 21st {Crop Progress} report by the U.S. Department of Agriculture, the five-year average of corn planting is 80% planted, and crop emergence is 49%. But as of May

19, corn is only 49% planted, and emergence is only 19%. This is the largest percentage of unplanted corn in U.S. history for this time of year. For soybeans, as of May 20, usually 47% is planted, and 17% emerged. But this year, as of May 19, only 19% is planted, and only 5% emerged.



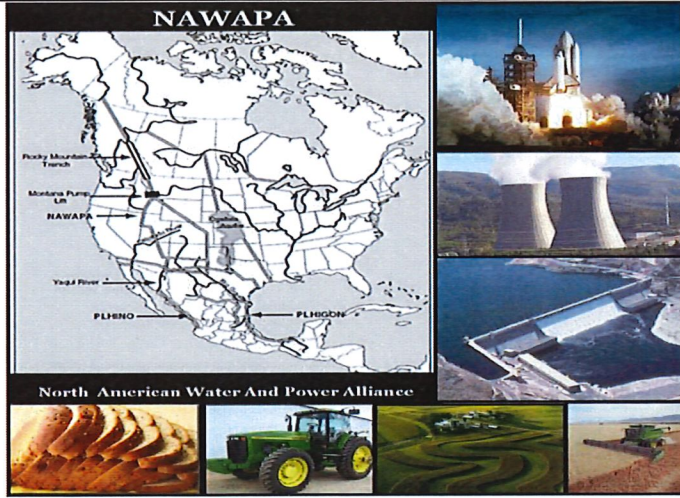
For every farm, this whole situation has huge consequences. And for the world, the U.S. accounts for over 30 percent of total production. This is just one aspect of today's situation, for which we need leadership from every citizen, to mobilize for the needed policy shift, and break with the Wall Street practices, which have put us in this dangerous mess.

Hot News in Washington, D.C.

When it comes to the mess in Washington, D.C., and never getting anything done, there is a potential break. It is now coming out into the light, that the apparatus and operations deployed against the Presidency of the United States, since even before the 2016 election, has a British intelligence pedigree, in line with the interests they serve to perpetuate the City of London/Wall Street financial circles, and their foreign policy of always playing off sides against each other—geopolitics. The whole creation of Russia-Gate, involving demonizing Russia, and claiming the Trump campaign was colluding, now stands exposed as a British intelligence operation, with selected U.S. intelligence collaborators working illegally. The famous “dossier” against Trump, of dirty deeds in Russia, is exposed as a complete fabrication. The cast of characters includes figures from the highest level, including, for example, Sir Richard Dearlove, former head of MI-6, as well as Christopher Steele, former Russia specialist for MI-6.

Most importantly, it is now exposed as a fraud, that Russia hacked the Democratic National Committee computers in Summer 2016. In fact, it wasn't even a hack, it was a download, and therefore, an inside, domestic job. Bill Binney, the former technical Director of the National Security Agency, (youtube him up) who designed many critical NSA programs, has done extensive forensic analysis of the data on the so-called “hack,” as published by Wikileaks, and shown, it didn't happen that way. There is now a national drive to get Congress to take Binney's testimony in full on this.

What this means, is that the way is open, to move in the direction of the policy mandate that elected



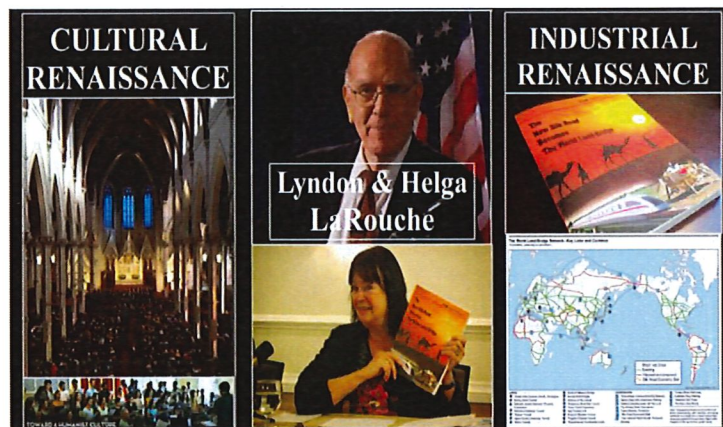
President Trump, toward economic betterment of the nation, ending the geopolitical warfare actions in Syria, Yemen, Libya, Iraq and the Iran confrontation, and instead move for high-level collaboration with China, Russia and other great powers, as Trump spoke of during his campaign. Earlier this month, he said he looked forward to meeting with President Xi Jinping and

President Vladimir Putin in June at the Japan Group of 20 meeting. With this spirit of collaboration, concrete programs can be worked out, no matter how complicated.

Already, without the United States, dozens of nations are collaborating in infrastructure building—rail, nuclear power, ports, new agriculture zones, across Eurasia, under the “New Silk Road” program, which just has its second international forum in April in Beijing, with 47 heads of state. It's overdue for the U.S. to get involved, and extend the credit, and start building in the Americas, especially including new water management systems, to end both floods and droughts. President Trump's recent announcement of revving up the Moon-Mars program, is just the basis for the kind of Great Power collaboration, that will benefit the whole world.

Sound the Trumpet

In this regard, we take note of the passing of an extraordinary American, Lyndon H. LaRouche (1922-2019, Jr.) who died February 12, and for whom a memorial tribute is being held in New York City on June 8, with music and remembrances of his vast contributions to natural science, philosophy, music culture and statecraft. Between 1957 and 2007, he compiled the most accurate record of



economic forecasting in the world. The author of thousands of articles and over 100 books and book-length pamphlets and strategic studies, LaRouche was one of the most controversial political figures in all of American history.

*Robert L. Baker, Agricultural Research Specialist
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Animal Health Commissioner Addresses KCA Regional Meeting Attendees

Kansas Cattlemen's Association (KCA), in partnership with Zoetis, hosted a regional cattlemen's meeting in Spearville, Kansas on the evening of May 21st to discuss industry topics. Stan O'Neil of Zoetis discussed animal health and wellness. Animal Health Commissioner, Dr. Justin Smith, provided detailed information on the Animal Health Department. Emily Voris with the Kansas Department of Agriculture (KDA) Animal Health Department provided an overview of the Secure Food Supply program.

The meeting began with an overview of KCA and policy positions with the CEO of KCA, Tyler Dupy. He touched on how KCA's focus within the Beef industry is geared toward the interests of independent cattle production. He also spoke about alternative meat programs including vegetable-based products and cultured meats as well as up-to-date legislative information.

Dr. Justin Smith began with an explanation of the departments which fall under the Division of Animal Health within the Kansas Department of Agriculture (KDA), including: Animal Disease Control, Branding Department, and Animal Facility Inspection. He continued by discussing a collaboration between U.S. Department of Agriculture (USDA) and KDA to provide field veterinarian support throughout the state on a region by region basis.

Kansas, as an import state, receives in excess of 5 million head of cattle over our borders each year. In addition, producers buy and sell over 2 million head of cattle each year through Kansas livestock markets. With so many cattle and other livestock moving around each day, disease prevention and treatment is critical to keeping the Kansas cattle herd healthy. Dr. Smith discussed the facts of African Swine Fever, including how it can survive for a

considerable and perhaps infinite amount of time outside of its host. The effects of an African Swine Fever outbreak in the U.S. could be disastrous, including an estimated loss of \$16.5 billion to the swine industry and even up to an \$8 billion loss for beef due to cheap pork flooding the domestic market.

Dr. Smith continued, touching on Trichomoniasis and Rabies, among others before moving into topics of traceability and foreign animal disease response plans. Finally, Dr. Smith discussed the Livestock and Brand Investigation Unit. This law enforcement unit headed under the Kansas Attorney General's office is capable of investigating legal cases in situations of felony livestock theft, felony livestock pharmaceutical theft, and brand violations.

Emily Voris, KDA, discussed the importance of securing the Kansas Beef Supply by taking steps now to implement plans in preparedness of a foreign disease outbreak in the United States. Steps of preparedness include development of an enhanced

bio-security plan, keeping proper records, providing a line of separation, training staff and animal handlers, and exercising the plan to be ready.

Sponsors of the meeting included: Alliance Ag & Grain, LLC., Tractor Supply Co., LaCrosse Livestock Market, Inc., American Implement, Blattner Feedlot Construction, Livestock Nutrition Center, Bank of the West, Offerle CO-OP Grain & Supply, Dodge City International, Inc., High Plains Farm Credit, Ford County State Bank, Pride Ag Resources, Midwest Mixer Service, Nutrition Solutions, Rex Stanley Feed Yard, Inc., Roto-Mix, LLC., Zoetis, Rawhide Portable Corral, Inc., State Auto Farm & Ranch Insurance.



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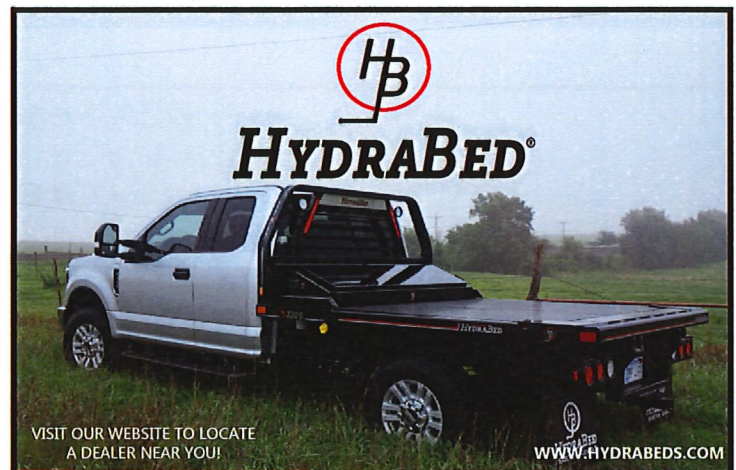
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Robert Weickert	Tom Mead
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Charles & Jane Gruber	Phil Smith
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Schedule of Events

October 25, 2019 **Membership Business Meeting**
 Meridian Center
 Newton, KS, 3:30PM

October 25-26, 2019 **KCA Convention/Trade Show**
 Meridian Center
 Newton, KS

December 5, 2019 **KCA Regional Meeting**
 Hampton Inn
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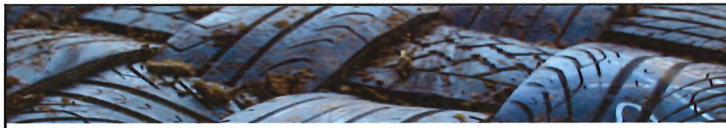
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